

Top Next Gen IBD Advisors

Methodology: Advisors on the Top Next Gen IBD Advisors list are ranked exclusively by assets under management. We solicited nominations from the top 35 IBDs by headcount. REP magazine and WealthManagement.com do not receive any compensation from financial advisors, participating firms and affiliates or the media in exchange for rankings.

Rank	Name	Firm	AUM (\$M)	Location	Age
1.	James Cox III	Harris Financial Group (LPL)	\$417	Richmond, Va.	38
2.	Christopher W. Hall	Wells Fargo Advisors Financial Network	\$322	Parkersburg, W.Va.	37
3.	Anthony Christensen	Wells Fargo Advisors Financial Network	\$305	Louisville, Ky.	38
4.	Benjamin Rickey	Leonard Rickey Investment Advisors (LPL)	\$304	Yakima, Wash.	39
5.	Kenneth Justin Harris	Royal Alliance	\$301	McLean, Va.	37
6.	Christopher Anthony Krell	Royal Alliance	\$290	McLean, Va.	38
7.	Russell Olson	Financial Consulting Services (Commonwealth Financial Network)	\$251	Green Bay, Wis.	39
8.	Dennis McGuire	Wells Fargo Advisors Financial Network	\$242	Charlestown, R.I.	37
9.	Todd Wike	Raymond James Financial Services	\$240	Calverton, Md.	33
10.	Jeff Dobyns	Raymond James Financial Services	\$227	Franklin, Tenn.	38
11.	Matthew Somberg	Gottfried & Somberg Wealth Management (Commonwealth Financial Network)	\$226	Glastonbury, Conn.	36
12.	Jonathan Freeman	Wells Fargo Advisors Financial Network	\$223	Wormleysburg, Penn.	39
13.	Erik Thompson	Wells Fargo Advisors Financial Network	\$202	Dublin, Ohio	38
14.	Scott Tobe	Signature Financial Planning (NFP Advisor Services)	\$193	Pittsburgh	35
15.	Patrick Varney	Raymond James Financial Services	\$188	Windsor, Colo.	36
16.	Steven Tonkinson	Tonkinson Financial (Commonwealth Financial Network)	\$187	Miami	34
17.	Khaled Taha	Raymond James Financial Services	\$177	Wheaton, Ill.	35
18.	Jeremy Keating	The Retirement Group (FSC Securities)	\$172	San Diego	36
19.	Matthew Adam Blecker	Royal Alliance	\$169	Pearl River, N.Y.	34
20.	Brian Daniel Dawidowicz	Royal Alliance	\$168	La Mesa, Calif.	35
21.	Randy Risler	Security Financial Solutions (Commonwealth Financial Network)	\$162	Eau Claire, Wis.	36
22.	Luke Aull	Raymond James Financial Services	\$157	Nashville	31
23.	Kevin Sullivan	Raymond James Financial Services	\$156	Colorado Springs, Colo.	38
24.	Dustin Cross	Cross Financial Group (FSC Securities)	\$153	Natchitoches, La.	36
25.	Will McWilliams	Raymond James Financial Services	\$151	Columbia, Mo.	33
26.	Michael McCormack	Raymond James Financial Services	\$148	Burlington, Vt.	37
27.	Joseph Bannon Jr.	Bannon & Company (Commonwealth Financial Network)	\$146	Farmington, Conn.	37
28.	Christopher Michael Young	Royal Alliance	\$146	McLean, Va.	36
29.	Tom D. St. Hilaire	MFP (ING Financial Partners)	\$146	St. Cloud, Minn.	39
30.	John Reagan Underwood	Woodbury Financial Services	\$144	Wichita Falls, Texas	36
31.	Michael A. Wertheim	Main Street Financial Group (NFP Advisor Services)	\$140	Kings Park, N.Y.	39
32.	Jonathan Allen	Raymond James Financial Services	\$139	Boone, N.C.	35
33.	Chad Andrews	Raymond James Financial Services	\$139	Coralville, Iowa	39
34.	Christopher Rivers	Armstrong, Fleming & Moore (Commonwealth Financial Network)	\$138	Washington, D.C.	35
35.	Todd Sauder	Raymond James Financial Services	\$136	Morton, Ill.	37
36.	John Vance	Raymond James Financial Services	\$135	Valencia, Calif.	38
37.	Anthony James Culella	Royal Alliance	\$135	Chesterfield, Mo.	35
38.	David Adams	Raymond James Financial Services	\$134	Franklin, Tenn.	34
39.	Gabriel Lapito	Strategic Retirement Plans (Commonwealth Financial Network)	\$133	Billings, Mont.	30
40.	Richard C. Fitzer	Triad Financial Group (Commonwealth Financial Network)	\$133	Creve Coeur, Mo.	33
41.	Austin Colby	Raymond James Financial Services	\$132	Eden Prairie, Minn.	33
42.	Nathan Munits	Life and Wealth Planning (Commonwealth Financial Network)	\$131	New York	38
43.	Joseph F. Donnellon	Woodbury Financial Services	\$130	Orland Park, Ill.	37
44.	Andrew C. Denny	Shepherd Insurance & Financial (NFP Advisor Services)	\$128	Columbus, Ind.	39
45.	Kyle Patrick Schneider	Royal Alliance	\$127	Anaheim, Calif.	39
46.	Lee Vaughan IV	Raymond James Financial Services	\$124	Brentwood, Tenn.	39
47.	William Jason Urbanik	The Second Half Coach (SagePoint Financial)	\$122	Latrobe, Penn.	36
48.	Eric Burton	Megent Financial (FSC Securities)	\$122	Tinley Park, Ill.	37
49.	Alfred C. Varano Jr.	Royal Alliance	\$122	Harrisburg, Penn.	37
50.	Joel Adams	Raymond James Financial Services	\$122	Tyler, Texas	35
51.	Todd Sheets	Raymond James Financial Services	\$121	Champaign, Ill.	32
52.	Joshua Akey	Raymond James Financial Services	\$121	Whitefish, Mont.	38
53.	Ross Christian Dahlof	The Christensen Group (NFP Advisor Services)	\$120	Minnetonka, Minn.	38
54.	Matthew Campbell	Investment Partners, LTD (Commonwealth Financial Network)	\$120	Millersburg, Ohio	39
55.	Kevin O'Donnell	BerkshireBanc Investment Services (Commonwealth Financial Network)	\$120	Pittsfield, Mass.	39
56.	James Cox	McCarthy & Cox Retirement & Estate Specialists (Commonwealth Financial Network)	\$119	Marysville, Ohio	37
57.	Jimmy May	Raymond James Financial Services	\$119	Brookings, S.D.	33
58.	Joshua Gottfried	Gottfried & Somberg Wealth Management (Commonwealth Financial Network)	\$119	Glastonbury, Conn.	37
59.	Tim D. Clairmont	Woodbury Financial Services	\$118	Lake Oswego, Wash.	37
60.	A. Nicholas Strom-Olsen	BerkshireBanc Investment Services (Commonwealth Financial Network)	\$117	Manchester Center, VT	36
61.	James O'Hearn	Enterprise Investment Services (Commonwealth Financial Network)	\$116	Lowell, Mass.	29
62.	Nick Knapp	Woodbury Financial Services	\$116	East Peoria, Ill.	36
63.	Craig Douglas Duvarney	Royal Alliance	\$115	Peabody, Mass.	37
64.	John Murphy Jr.	Raymond James Financial Services	\$113	Andover, Mass.	39
65.	Stephen Blanchette	Hughes Wealth Management Group (Commonwealth Financial Network)	\$112	Newburyport, Mass.	38
66.	Greg W. Cox	Woodbury Financial Services	\$111	S. Charleston, W.Va.	37
67.	Jonathan Dirk Kreps	JD Kreps Financial Group (SagePoint Financial)	\$110	Willmar, Minn.	38
68.	Brant Spesshardt	Steward Wealth Strategies (FSC Securities)	\$109	Raleigh, N.C.	38
69.	Philip Joseph Amos	Chapman & Chapman (Amos) (NFP Advisor Services)	\$108	Avon, Ohio	37
70.	Jamie Hare	Raymond James Financial Services	\$108	Nashville	39